Realtor.Com Traffic Reporting

A good way to keep in touch with your sellers is to keep them informed of how many times their property has been viewed on the internet. While your listings on approximately 30 websites, keeping track of the weekly views on every site could be a full time job. The most used real estate website on the web is Realtor.com and it's a safe bet to say that if buyers are looking on various websites, Realtor.com is one of the places they look. This how to guide will show you how to sign into your Realtor.com dashboard and pull up traffic statistics for each of your listings.

1) Go to the website

http://solutioncenter.realtor.com/ and enter your login name and password. If you haven't previously signed into Realtor.com as an agent, your login will be your Trend user number. (To find this, sign onto Trend and click on the "My Account" tab. Scroll down on the screen that comes up to see the section that says "License and Association" Your "Member Number" will be your login for Realtor.com.

On your login for Realtor.com, make sure the Account Type is set to Agent, MLS is set to Trend, MLS ID is your Member number mentioned above, and the password will be the same as your MLS ID



REALTOR.com R Home Products Events About Us Solution Center Home Solution Center Control Panel Important Update: Your Profile on REA Account Type Agent ~ Make Sure Your Full Agent Profile is Visibl Submit your NRDS ID Today. MLS Aberdeen * Annie MLS ID FIND OUT WHY 1234 Password Forgot Password REALTOR.com®, the official listing site of the National Association Remember Me marketing systems and innovative tools that enable offices, broke most advanced methods for marketing, prospecting and brand bui Sign In site today at www.realtor.com!

Realtor.com Login Screen:



2) Once you login to your account, your screen will look much like the one above. On this screen, in about the middle on the left hand side, there is a section that says "My Listings". Click on the "View Listings Traffic" link in that section.

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In http://solutioncenter.realtor.com/ControlPanel/Reporting/ListingsTraffic.aspx?sect=13&opt=4							💌 🐓 🔀 📴 Bing				
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	Data Options	Select nom Elst.			Feb 2011	lan 2011	Dec 2010	Nov 2	010	0ct 2010	
	Transaction Summary	Total Page Views fo	or All Listings		60,363	532,090	550,794	513	3,690	599,998	
	My Agents										
	My Listings	Listings Traffic: See Details									
	Edit a Listing			Last Week	Feb 2011	Jan 2011	Dec	2010	Nov	2010	
	View Listings traffic	Total Pageviews		64,823	60,363	532,64	16	551,889		518,997	
	Manage Listing Email	Average Pagevie Listing	ws Per	864	826	5,853	3	5,934		5,242	
	Solutions You Own	Active Listings		75	73	91		93		99	
	Company Showcase										
	Top Producer Solutions										
	Market Operations	Agenta MLSID		Statue	City State		Last Listed Price		Total Page	to sort by any column stal Page Views	
	Market Shapshot	Ferris Griffin	5736512	Active	PHILADE	LPHIA.PA	\$128	.900	rotarrage	2.928	
	Top Producer ®8i	Ferris Griffin	Ferris Griffin 5778041 InActive BOYERTOWN, PA		OWN,PA	\$500			9,893		
	Top Producer Lead	Ferris Griffin 5792329 InActive BOYERTOWN,		OWN,PA	PA \$560			2,462			
	Activation	Ferris Griffin 5640701 InActive		PHILADELPHIA, PA		\$105,000			7,443		
	Reports	Ferris Griffin 5643122 InActive		PHILADELPHIA,PA		\$200,000			4,874		
	A cont Ourse cou	Ferris Griffin	5697329	InActive	OLE	Y,PA	\$270,000			60,834	
	Agent Summary	Gary Buck	<u>5811405</u>	Active	POTTST	POTTSTOWN,PA		\$1,600		6,366	
	Company Showcase	Gary Buck	5763746	Active	READI	NG,PA	\$79,	\$79,900		59,106	
	Video Report	Gary Buck	<u>5815013</u>	Active	POTTST	OWN,PA	\$99,	900		7,250	
	Lost Opportunities	Gary Buck	<u>5817019</u>	Active	READI	NG,PA	\$114	,900		2,997	
		Gary Buck	<u>5786155</u>	Active	FLEETW	/OOD,PA	\$164	900		29,271	
	Solutions	Gary Buck	<u>5760816</u>	Active	READI	NG,PA	\$189	,900		53,809	
	Featured Homes	Gary Buck	5799691	Active	BIRDSB	ORO,PA	\$189	900		29,455	
	Purchase Featured Homos	Gary Buck	5763521	Active	DOUGLAS	SVILLE,PA	\$224	,900		87,434	
	r urunase reatured Plomes	Gary Buck	<u>5830540</u>	Active	DOUGLAS	SVILLE,PA	\$229	,900		6,648	
	Virtual Tours										
	Featured Company				<u>1</u> 23	4 <u>5 Last</u>					
	Dimension and the										

3) Your screen will now look much like the one above. Your listings will all be showing under the "Property Selection" section. Click on the MLS number of the property you would like to see the traffic for.



4) Now you will see the traffic on your listing. You have a chart with Weekly views for the past 2 weeks, then you have a section on Weekly totals showing how many property Views and how many Featured Homes views you have received. You will also see a section for Monthly totals showing how many property views. Property Views are defined as someone who did a search in your listing's area and then clicked on the more information link to view the complete listing. From here you can either email it directly to your client, or print it out from the buttons toward the top of the screen.

As you can see they show up to 2 weeks at a time, so you might want to get in the habit of emailing your sellers this report every week or every other week so that they can keep seeing how many property views they have received. This might be helpful when going for a price reduction showing how many people have viewed their home, but haven't scheduled a showing.